



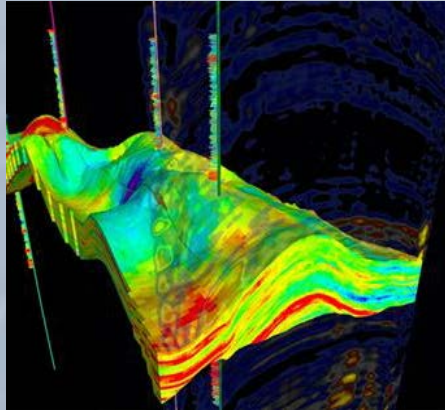
GCA: Mergers and Acquisitions

GCA Advisory Services: A Global Perspective



GCA: Independent Advisors to the E&P Industry for over 50 years

GCA Advisory Services: An Integrated Approach



Upstream

- Geology & Geophysics
- Reservoir Engineering
- Drilling and Completion
- Development Planning
- Cost and Schedule
- Project Execution

Midstream

- Gas Commercialisation
- Transportation
- Processing
- Storage
- Operations

Downstream

- LNG
- Refining
- Chemicals
- Power
- Markets

Functions

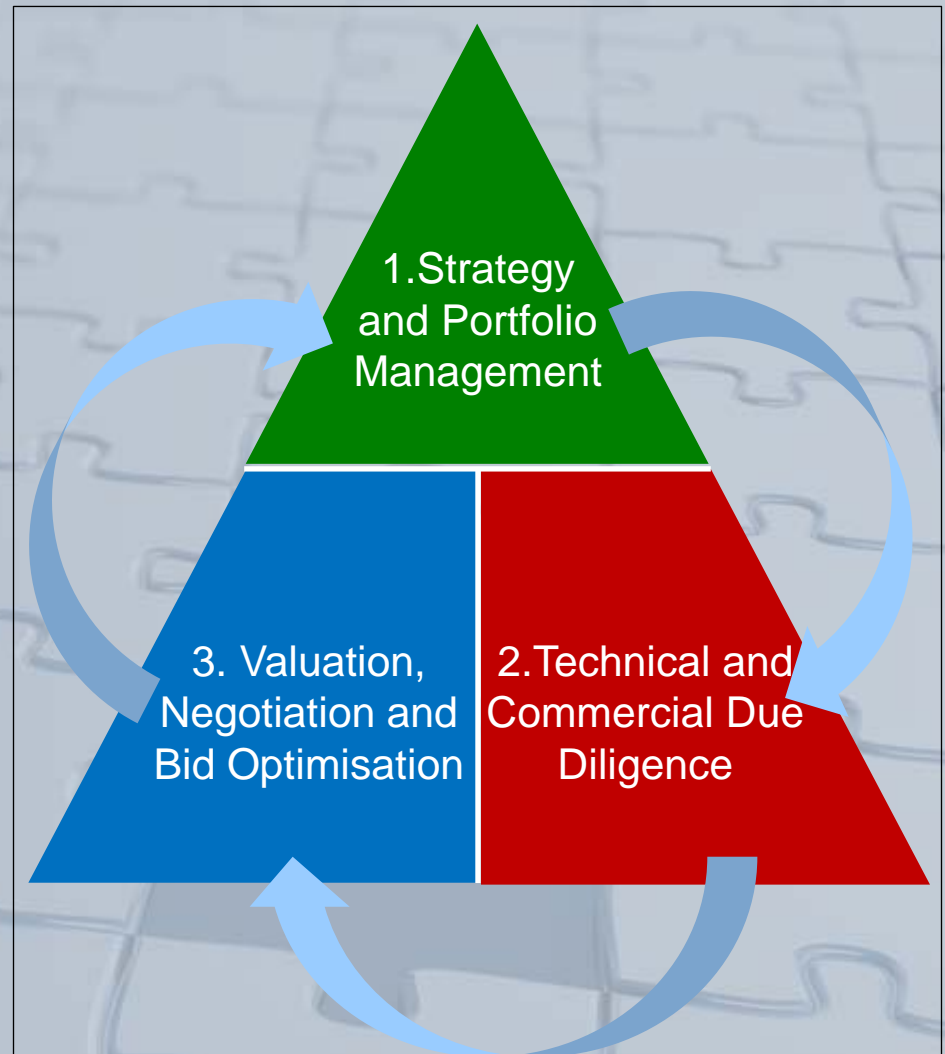
- Integration
- Economics
- Commercial & Financing
- Legal, Regulatory & Fiscal
- Strategy & Planning
- Business Process
- Performance Management

GCA Advisory Services: Mergers and Acquisitions

- GCA has the capability to offer integrated advisory services on strategic, technical, commercial and regulatory aspects of M&A, Divestment and IPO decisions.
- GCA has over 50 years of international experience which allows us to draw upon the our breadth of sector insights of our people covering the global business.
- Our ability to leverage insights and experience in private M&A deals at either end of the process.
- GCA offers rigorous bespoke solutions to optimise the outcome for the Client.
- GCA has global relationships with private, public and PE clients on both a retained and transactional basis.

GCA Advisory Services: Mergers and Acquisitions

1. Strategy and Portfolio Management
2. Technical and Commercial Assurance
3. Valuation, Negotiation and Bidding



GCA Advisory Services: Mergers and Acquisitions

1. Strategy and Portfolio Management



- World Bank: Azerbaijan-Georgia Export
- European NOC: Global Strategy Review
- NOC Strategic Analysis 1990 - 2010
- Global Exploration Portfolio Analysis: SE Asia
- New Country Entry Opportunity Identification
- North Sea Divestment Strategy
- Gas Industry Development, Middle East

2. Technical and Commercial Assurance



- Due Diligence of Acquisition of Phillips by Conoco
- Acquisition of Petrolera Santa by Petrobras
- Acquisition of multiple UK Central North Sea Fields
- Independent Opinion of Gas Resources in the Essaouira basin, Onshore Morocco for Farm-in
- Provision of an independent opinion of selected Norwegian assets for divestment
- Due Diligence on onshore exploration acreage Nigeria in support of a acquisition

3. Value Assurance



- 2015: Confidential (ongoing): Valuation and marketing of an onshore oil field SE Asia
- 2015: Confidential: Valuation of an offshore oil field Australia
- 2015: Confidential (ongoing): Valuation of an onshore Chinese oil field asset
- 2015: Sona Petroleum Berhad (Sona): Valuation of the acquisition of the Stag field, Australia
- 2014: Lonergan Edwards & Associates (LE): An independent technical evaluation of Nexus Energy Limited's (Nexus) key upstream assets & valuation of Nexus' exploration portfolio.
- 2014: Sona Petroleum Berhad: Acquisition valuation of 40% equity in two offshore blocks, Thailand
- 2014: Confidential: Valuation of a CSG block in China

GCA Advisory Services: Mergers, Acquisitions and Divestment Process

